

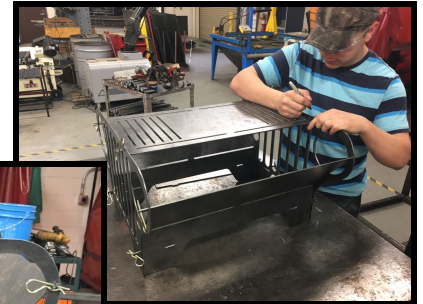
We have been busy since we last visited! We apologize we haven't been in touch, but here's an update on a few things from the shop. As the workload picks up, it gets a little tricky to manage the day to day operations and keep everyone up to speed - but it is a great exercise in work-based learning in order to balance the many functional elements of our business. All departments have to be working together in order to make the business a success!

**New Projects: Design work is the common theme!**



G&S has asked us to create wall mounted signs which will attach to their main signage. We are happy G&S was so pleased with our prior work - repeat customers is how you build a solid foundation.

One of the new projects we've been asked to design is a Jeep Grill/Firepit. The great aspect of this project is the opportunity to expand our creativity and the doors it may open for further customization of products for our customers. This is a photo of the prototype we are working on. It has been lot of fun to stretch our minds and problem solve as challenges arise. Our best advertisement is word of mouth referrals from satisfied customers.



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As an example, Mr. Mike Sims is a returning customer who we have designed a number of firepits for since we began our work. He has now tasked us with creation of a design for a 3-point hitch system for his 4-wheeler. Job specs include a design which will lift the 4-wheeler in order to do basic and/or complex repair work. We will keep you posted on this project as things progress.

IKEC (Indiana Kentucky Electric Corporation) has asked us to make grizzlies which are basically a weaving of metal bars or mesh to make sure a human can not fall down a tube or chute. We are currently in the process of mass producing these items and will keep you posted on progress and hope to have pictures to share in our next newsletter.

**Customer Satisfaction is key!**

The Royer Corp. mold storage rack project was finished and delivered to the company in downtown Madison. We are happy to report another great customer experience with a quality product delivered!



